61 p. 1982. Illustrated.

LIVING LETTERS

STATE SERVICES COMMISSION

36 p. 1980 reprint.

\$1.75 plus 55c p & p

One of the aims in letter writing is to get ideas across to the reader clearly and briefly. But do letters always say what is meant? Even if they are clear to the writer, will the reader understand them eas-ily? If you are still using the old cliches of "acknowledging receipt of", "according to our records", and "enclosed please find" it is almost certainly time to change your attitude to writing Living Letters.

TREES AND SHRUBS OF NEW ZEALAND

By A. L. Poole and Nancy M. Adams

275 p. 1979 fourth impression with amendments. \$15.95 plus \$1.50 p & p

This book has been designed especially to assist many people who lack a formal botanical training yet are deeply interested in New Zealand's trees and shrubs and want to be able to identify them and name them correctly. There is a complete coverage of the native trees and shrubs and over 400 species have been illustrated.

5BX PLAN

ROYAL CANADIAN AIR FORCE

32 pp. 1981. Third Edition. \$1.75 plus 55c p & p The five basic exercises (5BX) Plan is designed to show how to develop and hold a high level of physical fitness. The scheme is not dependent on elaborate facilities or equipment. The exercises require only eleven minutes a day and can be done in the house or office. The Plan is scientifically designed to develop personal stiff or sore muscles. It is self measuring with charts for age groupings, along with graduated standards for checking progress. The programmes are designed for varying age groups of males.

TOWN BIRDS OF NEW ZEALAND

Wall Posters

Size: $840 \times 590 \text{ mm}$ \$4.95 each plus 55c p & p Two stunning large wall posters display a total of 35 bird photo-graphs from the book 'Field Guide To Town Birds'. The photographs are shown in full colour against a black background giving a sparkling eye-catching display of each bird in all its photographic detail.

FUR, FEATHER AND FIN

Frances M. Ross

47 p. 1983. Illustrated

\$2.25 plus 55c p & p

\$69.50 plus \$4.80 p & p

This booklet takes a nostalgic look at a century of wildlife in the Te Anau region. With historical monochrome photographs and text, Frances Ross has compiled a very interesting account of the impact that man has made on the flora and fauna of the region. A Tourist Guide to Te Anau, just as it appeared in Tourist Guide to the Lakes, Mountains and Fiords of Otago, published by the Government Printer in 1898, has been thoughtfully included to round off this glimpse into our past.

NEW ZEALAND FOREST PARKS

Geoffrey Chavasse and John Johns

288 p. 1983. Illustrated. \$42.95 plus \$3.60 p & p New Zealand Forest Parks is one of those books that you will reach for time after time to simply enjoy or to relive visits made, to plan visits to come. Each forest park is described in a separate chapter with photographs, text, maps, and charts to illustrate our nineteen forest parks, perhaps unrivalled for diversity and interest anywhere else in the world.

THE NEW ZEALAND WARS

By James Cowan

Vol. I, 466 p. Vol. II, 633 p.

This book was first published in 1922 and reprinted without amendments in 1955. It has been out of print for many years. This edition has a new and perceptive introduction by Michael King and in addition the original seven page index has been replaced by a substantial and comprehensive index. This 1983 edition is called a facsimile edition because it is being reproduced from the original text. However, the introduction, index and illustrations include alterations and improvements on the original.

WHERE TO START

Bv Vincent Burke

DEPARTMENT OF INTERNAL AFFAIRS

\$5.95 plus 85c p & p

This publication has been designed to help New Zealanders in the initial stages of getting a club, group, or organisation off the ground. The information it contains will be of assistance to a wide variety of different community groups, sporting, cultural, and recreational clubs. Included are suggestions for various administrative frameworks; legal structure, meetings, public relations, finance, and the constitution of the organisation.

THE ELSDON BEST COLLECTION

Elsdon Best spent some twenty years in close contact with the Maori people. His writings, outstanding descriptive accounts of all facets of the old time Maori culture, social customs, and beliefs, have now become classics. the Elsdon Best collection consists of the following titles:

| The Maori as He Was Fishing Methods and Devices of the | \$6.50 plus \$0.85 p & p |
|---|---------------------------|
| Maori | \$15.95 plus \$1.50 p & p |
| The Stone Implements of the Maori | \$11.95 plus \$1.50 p & p |
| Maori Religion and Mythology I | \$18.00 plus \$1.50 p & p |
| Maori Religion and Mythology II | \$47.50 plus \$3.65 p & p |
| The Whare Kohanga and Its Lore | \$5.75 plus \$0.85 p & p |
| The Maori Canoe | \$17.50 plus \$1.50 p & p |
| Games and Pastimes of the Maori | \$17.00 plus \$1.50 p & p |
| Pa Maori, The | \$15.00 plus \$1.50 p & p |
| Maori Storehouses and Kindred | |
| Structures | \$6.50 plus \$0.85 p & p |
| Maori Agriculture | \$13.50 plus \$1.50 p & p |
| Forest Lore of the Maori | \$17.95 plus \$1.50 p & p |
| | |

SAFETY IN SMALL CRAFT

By Captain G. Wearing

\$14.50 plus \$1.50 p & p

This rewritten edition of Safety in Small Craft is an attempt by the Small Boat Safety Committee to ensure that the information so essential to good boating is once more available in an up-to-date form.

ABOUT NEW ZEALAND

MINISTRY OF FOREIGN AFFAIRS

40 p. 1982. Illustrated.

241 p. 1982. Illustrated.

\$4.95 plus 55c p & p

Designed with our overseas friends in mind, About New Zealand is a booklet which briefly describes the land, its people at work, and play, trade, and relationships with other nations and areas: industry and energy; health and welfare. The text is complimented by over 60 colour photographs.

SPORT SERIES

DEPARTMENT OF EDUCATION

A series of sport booklets, designed as guide books for teachers, coaches, and players is one of the most popular series of sport instruction titles published by the Government Printer and is highly recommended:

| Association Football | \$1.60 plus 55c p & p |
|----------------------|-----------------------|
| Athletics | \$1.30 plus 40c p & p |
| | |
| Badmington | \$1.00 plus 40c p & p |
| Ballroom Dancing | \$3.00 plus 55c p & p |
| Basketball | \$3.75 plus 55c p & p |
| Campcraft | \$2.75 plus 55c p & p |
| Canoeing | \$4.25 plus 55c p & p |
| Hockey | \$4.95 plus 55c p & p |
| Netball | \$2.00 plus 55c p & p |
| Orienteering | \$6.75 plus 85c p & p |
| Rugby | \$1.00 plus 40c p & p |
| Softball | \$1.00 plus 40c p & p |
| Swimming | \$4.25 plus 55c p & p |
| Table Tennis | \$1.00 plus 40c p & p |
| Tennis | \$3.75 plus 55c p & p |
| | \$1.75 plus 55c p & p |
| Volleyball | φr./J plus JJC p α p |

THE NEW ZEALAND ARMY

A History from the 1840s to the 1980s

\$5.25 plus 85c p & p

117 p. 1982. Illustrated. The reader is given an outline history of the Army, from the days of Maori Chief Hone Heke in the 1840's to the present day. The 117 page history contains over 100 photographs and paintings, many of which are published for the first time.