D. *New Zealand Government Stock*

	1985 $	*1984 $*
Nominal Value	67,584,202	*61,123,251*
Book Value	66,928,715	*61,101,051*
Market Value	55,764,925	*61,942,920*

New Zealand Government stocks are normally held to maturity date when the nominal value will be realised. Due provision is made to account for the differences between book and nominal value (note 2).

E. *Term Investment Deposits—Maturities*

	1985 $	*1984 $*
Up to and including 1 year	110,441,100	*81,583,076*
One to 2 years	8,713,300	*6,596,969*
Two to 3 years	5,306,000	*7,578,380*
Greater than 3 years	650,600	*5,011,275*
	$125,111,000	*$100,769,700*

F. *Commitments*

	1985 $	*1984 $*
Investments		
Mortgages approved and New Zealand Government Stock commitments, as at 31 March	2,766,000	*3,657,450*
Capital		
Capital commitments in respect of plant, land and buildings	222,000	*186,700*

AUDITORS' REPORT

We report that we have examined the balance sheet of the Trusteebank Bay of Plenty as at 31 March 1985 and the revenue statement for the year ended on that date, and have received all the information and explanations we have required.

In our opinion, the accompanying balance sheet and revenue statement present fairly the financial position of the Bank as at 31 March 1985 and the results of the operations for the year ended on that date, and were in general conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

We have also examined the statement of changes in financial position which, in our opinion, gives a true and fair view of the changes in financial position of the Bank for the year ended 31 March 1985.

PEAT MARWICK MITCHELL AND CO.,
Chartered Accountants.

Tauranga, 31 May 1985.

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GENERAL PUBLICATIONS

ELECTRICITY FOR MOTOR MECHANICS

N.Z. TECHNICAL CORRESPONDENCE INSTITUTE

256 p. 1983 reprint. Illustrated. $10.00 plus 85c p & p

Now in paper-back, this popular publication provides a basis for the study of automotive electricity for apprentice motor mechanics. Car owners, too, and persons interested in the general maintenance of motor engines will find the book a reliable guide to the detection and remedy of minor electrical faults.

VISUAL WAYS

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46 p. 1982. Illustrated. $4.75 plus 55c p & p

Too often people find themselves having to speak in public, to train new employees, to teach various skills, or to give advice on arranging displays and exhibits without having had any relevant basic training. If you are such a person, this book was written to help in getting a message across more effectively by using visual aids.

WHERE TO START

By Vincent Burke

DEPARTMENT OF INTERNAL AFFAIRS

61 p. 1982. Illustrated. $5.95 plus 85c p & p

This publication has been designed to help New Zealanders in the initial stages of getting a club, group, or organisation off the ground. The information it contains will be of assistance to a wide variety of different community groups, sporting, cultural, and recreational clubs. Included are suggestions for various administrative frameworks; legal structure, meetings, public relations, finance, and the constitution of the organisation.

THE ELSDON BEST COLLECTION

Elsdon Best spent some twenty years in close contact with the Maori people. His writings, outstanding descriptive accounts of all facets of the old time Maori culture, social customs, and beliefs, have now become classics. The Elsdon Best collection consists of the following titles:

Fishing Methods and Devices of the Maori	$15.95 plus $1.50 p & p
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The Whare Kohanga and Its Lore	$5.75 plus $0.85 p & p
The Maori Canoe	$17.50 plus $1.50 p & p
Games and Pastimes of the Maori	$17.00 plus $1.50 p & p
Pa Maori, The	$15.00 plus $1.50 p & p
Maori Storehouses and Kindred Structures	$6.50 plus $0.85 p & p
Maori Agriculture	$13.50 plus $1.50 p & p
Forest Lore of the Maori	$17.95 plus $1.50 p & p

SAFETY IN SMALL CRAFT

By Captain G. Wearing

241 p. 1982. Illustrated. $14.50 plus $1.50 p & p

This rewritten edition of Safety in Small Craft is an attempt by the Small Boat Safety Committee to ensure that the information so essential to good boating is once more available in an up-to-date form.

ABOUT NEW ZEALAND

MINISTRY OF FOREIGN AFFAIRS

40 p. 1982. Illustrated. $4.95 plus 55c p & p

Designed with our overseas friends in mind, About New Zealand is a booklet which briefly describes the land, its people at work, and play, trade, and relationships with other nations and areas: industry and energy; health and welfare. The text is complimented by over 60 colour photographs.