

	\$	1985 \$	1984 \$
<i>Current Assets—</i>			
Cash resources	6,661,776		4,422,194
Accounts receivable	335,643		471,192
Trusteebank visa and overdraft advances	2,678,661		1,786,173
Taxation refundable (note 4)	49,618		62,492
Accrued income	<u>1,132,855</u>		<u>947,582</u>
		10,858,553	<u>7,689,633</u>
<i>Investments—</i>			
New Zealand Government and Local Authority Securities (note 2)	42,086,724		38,204,111
Mortgages	67,478,114		57,397,921
Personal loans	<u>4,555,149</u>		<u>3,350,892</u>
		114,119,987	<u>98,952,924</u>
<i>Fixed Assets—</i>			
Cost less depreciation (note 3)		<u>2,201,527</u>	<u>2,099,035</u>
		<u>\$127,180,067</u>	<u>\$108,741,592</u>

The references in these accounts are to the numbered notes on the following pages which form an integral part of, and are to be read in conjunction with, these accounts.

J. A. CONNOLLY, President.

M. R. JENSEN, General Manager.

PROFIT STATEMENT FOR YEAR ENDED 31 MARCH 1985

	\$	1985 \$	1984 \$
<i>Income—</i>			
Interest on Government and Local Authority Securities		4,624,456	4,267,690
Interest on mortgage and personal loan lending		10,022,425	8,625,272
Interest on other investments		970,735	1,045,297
Other income		499,930	384,866
Total income		<u>16,117,546</u>	<u>14,323,125</u>
<i>Less expenses—</i>			
Interest to depositors	9,717,444		8,528,254
Audit	25,344		21,588
Equipment leasing	45,258		201,425
Mortgage interest			1,500
Trustees' honoraria	14,858		14,420
Administration	5,264,417		4,407,414
Depreciation	<u>294,613</u>		<u>205,837</u>
		15,361,934	<u>13,380,438</u>
Profit before taxation		755,612	942,687
Less taxation on profit (note 4)		340,025	424,209
Tax paid profit for year		415,587	518,478
Add extraordinary item net of taxation (note 8)		..	69,732
Tax paid profit after extraordinary item		415,587	588,210
Retained profit brought forward		2,807,539	2,219,329
Retained profit		<u>\$3,223,126</u>	<u>\$2,807,539</u>

FUNDS STATEMENT FOR YEAR ENDED 31 MARCH 1985

	\$	1985 \$	1984 \$
<i>Source of Funds—</i>			
<i>From Operations:</i>			
Tax paid profits	415,587		518,478
Add back items not requiring funds			
—Depreciation	294,613		205,837
—Taxation	340,025		424,209
—Other	<u>(156,009)</u>		<u>(75,910)</u>
Total funds from operations		894,216	1,072,614
<i>From Other Sources:</i>			
Depositors' balances increase		16,659,694	7,300,074
Repayment of investment principal on			
—Mortgages and personal loans		15,844,380	10,445,067
—Government stock		4,000	2,000
Term loan net increase		192,232	845,440
Decrease in cash resources		..	2,602,164
		<u>\$33,594,522</u>	<u>\$22,267,359</u>
<i>Use of Funds—</i>			
<i>Investments:</i>			
—Government stock	3,725,604		2,228,911
—Mortgage and personal loans	<u>27,128,829</u>		<u>17,824,837</u>
		30,854,433	20,053,748
Repayment of mortgage principal			58,694
Payment of taxation		97,199	463,740
Fixed asset purchases net of disposal proceeds		397,105	1,691,177
Increase in cash resources		<u>2,245,785</u>	..
		<u>\$33,594,522</u>	<u>\$22,267,359</u>